

## Rachel Smith



**Marketing and Business Development Director** 

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As a partner and member of the strategy board, I have overall responsibility for brand, marketing, communications, new business and client development.

I have over 20 years' experience in professional services marketing. At Cripps I am in charge of raising the strategic and creative quality of our marketing and business development output, so that it makes a positive difference to both our business and to you, our clients. I enjoy developing high performing teams and use the insights I gain from our clients to inform Cripps' strategy, driving change and allowing us to continually improve our business.

## Areas of expertise:

- Strategic planning
- Brand
- Marketing and communications
- Business development

## Qualifications and memberships

• Professional Services Marketing Group (PSMG)

If I'm unavailable, please contact:

## Sam Jones

Senior Business Development Manager

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